

SMT strengthens the East European business

In order to take into account the strong growth in the East European business and also to guarantee optimum support for the customers in this region, the reflow specialist from Wertheim have strengthened its sales and service activities in Hungary and Poland.

Poland

The company New-Comp in Danzig has been the new point of contact for all local customers as far as reflow technology of SMT is concerned since the end of 2007. Managing Director Slawomir Florian can look back on many years of experience in the field of SMD technology. New Comp has already made a name for itself on the Polish market as an agent for Hitachi High Technologies amongst others. New Comp is available as a competent point of contact for all sales and service matters.



Slawomir Florian, CEO, New Comp Polska

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Hungary



(from left to right)

Mirko Jahn, Area Sales Manager, SMT Wertheim

Miroslav Galajda, CEO, SMT-Service s.r.o.

Raimund Faber, General Manager Sales & Marketing, SMT Wertheim

For many years, SMT has been working extremely successfully with the company SMT-Service s.r.o. in Kosice for the Czech Republic and Slovakia. With a further expansion of the partnership Mr. Galajda and his team will now also be providing local support for Hungarian customers. Trained service engineers guarantee a high degree of reliability, and together with other partners in Budapest they will be able to provide advice for customers.

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Russia

As THE future market in East Europe, it is a matter of course for SMT to provide competent points of contact for its customers in this region.

With the company LionTech, a partner has been found who knows the market there very well. Alexey Vasilenko and his team will be looking after the sales and service activities for all existing and future systems with immediate effect.



(from left to right)

Mirko Jahn, Area Sales Manager, SMT Wertheim

Alexey Vasilenko, Head of SMT Dept., LionTech

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Rumania



Marco Fally, CEO, Enterprise Engineering

With the ever-increasing number of installations, it was only a matter of time before a collaboration agreement was reached with a competent partner. Enterprise Engineering has a network of service engineers to put into practice the local support for customers that is customary from SMT. Mr. Marco Fally can look back on many years of employment with renowned international companies.

Enterprise Engineering KFT.

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With all partners, great emphasis is placed on the company philosophy of environmental awareness, which is reflected in SMT systems by resource-friendly low consumptions and particularly high energy efficiency.

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